

Executive Summary

Sector	Description	Revenue	Expense	Net (dept)	Net (sector)	NOTES
Revenue	Student Fees (DSU operational)	\$ 1,398,978.00		\$ 1,398,978.00	\$ 1,529,197.31	Includes all DSU operational fees collected from part and full time students, Numbers based on actuals from this fiscal and does not include any increases as they are not well known at this time
	Contract	\$ 100,989.31		\$ 100,989.31		Includes income from bank machines, Dalhousie Bookstore rent and barbershop rent.
	Investment	\$ 45,190.00	\$ 15,960.00	\$ 29,230.00		Based on average of figured from past 5 years. Due to covid this is difficult to predict
Executive and Council	Council Administration		\$ 9,810.00	-\$ 9,810.00	-\$ 243,773.00	Includes Council costs such as, the salary and employee cost for council chair and secretary, printing and councilor training costs
	Executive Offices		\$ 217,165.00	-\$ 217,165.00		Includes all 5 Executives salary and employment costs, general office costs, and printing. Executive team general expenses
	Elections		\$ 16,798.00	-\$ 16,798.00		Includes CRO employment costs, elections software, candidate reimbursements and printing costs for both regular election as well as bi-elections.
Services (Non Revenue)	Grants and Bursaries		\$ 54,000.00	-\$ 54,000.00	-\$ 138,236.00	Includes Society Grants, Member grants, emergency bursaries and sponsorship grants
	Food Bank	\$ 70,066.00	\$ 70,066.00	\$ -		includes food costs, transportation costs, staffing costs, Feed NS membership. As per Finance policy, any new profit in this account will be transferred into the next fiscal to be used for its same purpose
	Advocacy Service		\$ 79,336.00	-\$ 79,336.00		Includes salary and employment costs, general office costs, training and printing for Dalhousie Student Advocacy services (DSAS)
	Tiger Patrol		\$ 4,900.00	-\$ 4,900.00		Includes insurance, maintenance and gas for the Tiger Patrol Van
Services (Revenue)	Reservations	\$ 124,550.00	\$ 72,544.00	\$ 52,006.00	\$ 43,876.00	Includes revenues from rentable spaces throughout the sub, expenses for staffing costs (full and part time), general office costs, printing and meeting room costs
	Campus Copy	\$ -	\$ -	\$ -		Campus copy has been closed and the space is being re-allocated to student space
	Farmers Market	\$ 59,100.00	\$ 67,230.00	-\$ 8,130.00		includes revenues from market stand and food box sales, staffing costs, food costs, payment processing costs, transportation costs and general admin costs
			\$ -	\$ -		
Food & Bar Services	Food Services	\$ 130,500.00	\$ 39,350.00	\$ 91,150.00	\$ 40,735.03	Revenue includes 1/7th of a signing bonus and day to day profits from the "food court" area as per the agreement. Maintenance costs on all equipment involved and a reno cost that is costed over a 3 year term
	Bar Services	\$ 292,344.38	\$ 342,759.35	-\$ 50,414.97		includes revenues from sales at Grawood and Troom based on opening with reduced hours beginning July and fully open Sept. Costs are for staffing costs, bar and food costs, payment processing costs, equipment purchases and maintenance, POS system costs and general admin costs
Programming	Student Programming	\$ -	\$ 51,668.00	-\$ 51,668.00	-\$ 87,101.21	Includes student programming costs such as Pride Week, African Heritage month, Indigenous Student programming, Frost Week and Wellness programming
	Grawood Programming	\$ 5,040.00	\$ 9,778.33	-\$ 4,738.33		Includes some revenues from ticket sales for events, costs for things like Open Mic Night, Sex Toy Bingo, Trivia and DJ'd events
	Orientation	\$ 52,500.00	\$ 73,925.00	-\$ 21,425.00		Revenues based on ticket sales and costs for programming specifically for O-week events
	Sexton Programming	\$ 3,840.00	\$ 13,109.88	-\$ 9,269.88		Includes costs for Trivia nights and other events like Engineering

					Includes full time Research and Outreach staff salary and employee cost such as payroll administration fees. Full time staff are unionized with UFCW Local 864. Wages and employee cost for part -time staff and materials needed for Policy, Communications, Design and Society programming. Also general office costs, printing, software costs and marketing costs
Advocacy, Campaigns and Communications	Personelle and Offices	\$ 251,418.00	-\$ 251,418.00	-\$ 261,368.00	
	Advocacy/Campaigns	\$ 9,950.00	-\$ 9,950.00		Includes costs for Racial Justice Symposium and other campaign type expenses
					Includes full time operaional staff salary and employee cost such as payroll adminstration fees. Some full time staff are unionized with UFCW Local 864. Wages and employee cost for part -time staff for operational needs, employee training and events, all legal costs, insurance costs, software costs and costs related to the annual audit are also included.
Operations	Administration and Operations	\$ 505,409.77	-\$ 505,409.77	-\$ 505,409.77	
					Includes revenues for technical equipment used in meeting spaces. Costs include all full and part time staffing costs, computer maintenance , software subscriptions, tech equipment purchases and maintenance and general office costs. Full time facilities and tech staff salary and employee cost such as payroll adminstration fees. Full time staff are unionized with UFCW Local 864.
Facilities and Technical	Facilities & Technical	\$ 33,490.00	\$ 202,442.06	-\$ 168,952.06	-\$ 374,464.12
	Sub Security	\$ 183,467.06	-\$ 183,467.06		Includes staffing costs(full and part time), Repairs and maintenance costs, Locksmithing and Vandalism repair costs, and living wall maintenance costs
	Sexton Office	\$ 9,445.00	-\$ 9,445.00		Includes staffing costs and general office costs for sexton office
	Furniture,Alteration,Renovation	\$ 12,600.00	-\$ 12,600.00		Includes allocated amount for yearly furniture and renovation upkeep and costs
		\$ 2,316,587.69	\$ 2,313,131.45	\$ 3,456.24	